

To Whom It May Concern:

If you are looking for a professional speaker to motivate, humor, and inspire employees in your organization, look no further than Steve Gilliland. The Federal Reserve Bank of Richmond recently engaged Steve as the keynote speaker to kick off a week of activities designed to encourage and prepare employees to “take charge of their career”. The “Development Week” event was a huge success, and in a large part it was due to Steve. He wasn’t just funny, he was hilarious. He didn’t just talk to employees, he engaged them. He didn’t just deliver a message, he was the message through his passion and many relevant stories. Our Bank has been “a buzz” since Steve spoke. I’ve had several e-mails, calls and people stopping me in the hall thanking me for Steve’s presence and message. Several of these employees talked about how Steve’s messages had changed their lives. I honestly believe that the attendance at other sessions held during the remainder of the week was increased exponentially by Steve’s opening remarks. The Federal Reserve Bank employees can be a tough crowd to influence, and after Steve’s keynote they gave him a standing ovation!

Steve was the right person, at the right time, with the right message. He did this through understanding the organization and the purpose of the event, and customizing his message to support what we needed him to emphasize. His professional demeanor in how he approaches his work is incredible. I highly recommend Steve Gilliland for any keynote session or workshop where the purpose is to influence employees to renew their enjoyment in their work and personal lives. He has made a permanent lasting impression with our organization.

Steve Griffith  
Director of Talent and Organization Development  
Federal Reserve Bank of Richmond